



FOOD SERVICE INDUSTRY SAGE ERP MAS 90 CUSTOMER TESTIMONIAL



Serving customers for over 20 years, this family-owned business has a reputation for providing fresh, quality homemade food. Restaurants include Alamo Steakhouse, Bennetts Bar-B-Que, Big Daddy Pizzeria, and Mama's Farmhouse.

TENNESSEE SOFTWARE SOLUTIONS

At TSS, our team members genuinely care about your success and vision for the future. We are CPAs, we are certified technology and software specialists, we are consultants, we are business owners, and most importantly, we are your neighbors.

MAS ERP MAS 90, Sage ERP MAS 500, Sage CRM, and Sage Peachtree.

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JOHNSON FAMILY OF RESTAURANTS

Johnson Family of Restaurants ([JFOR](#)), a second-generation family business based in Sevierville, TN owns and operates seven full-service restaurants located throughout the Smoky Mountain region. Growing steadily, the company has added two new restaurants in the past year alone.

CHALLENGE

Rapid growth was putting an administrative burden on back-office staff. While JFOR was already using [Sage ERP MAS 90](#) for payroll processing and consolidated financial reporting, time sheets and tip reports at each restaurant location were tracked on paper, and then manually keyed into Sage MAS 90. According to Dona Browning, Payroll and HR Administrator for JFOR, this time-consuming process was both tedious and error-prone. "Even without the three new stores, it was hard to keep up," she said. "If we grew any more, I couldn't see us doing it without adding staff."

SOLUTION

Hoping to better leverage technology to keep overhead and administrative costs in check, JFOR implemented Aloha POS at each of the restaurant locations. But that was just one step in the right direction. The next item 'on the menu' was to contact [Tennessee Software Solutions](#) (TSS) – their business and technology partner.

TSS integrated Aloha POS restaurant software with Sage MAS 90 in the back office. Operational data like time cards and tip reports now flow seamlessly from Aloha POS to MAS 90 for payroll processing and analysis. "TSS helped us eliminate manual data entry and gain tremendous time savings," Dona said. "What used to take me three days to process, now takes just one-and-a-half to two days." TSS also provided additional training and recommended process improvements to help JFOR get more value out of their technology investment. Dona says, "We've discovered features in the software that we didn't even know existed."

RESULTS

JFOR estimates that they are saving about \$30K a year in administrative costs. Dona adds, "With the help of TSS, we can continue growing and add more restaurants before we even need to consider another hire." Dona is also happy to report that the relationship with TSS is more than just business. "I've become dear friends with both the owners and really enjoy working with TSS." On the business side, she adds, "They're courteous and professional every step of the way and we're now seeing the time and money savings we'd hoped for."